

**ESCUELA SUPERIOR POLITECNICA DEL LITORAL
ESCUELA DE DISEÑO GRAFICO Y COMPUTACION
MID TERM EXAM**

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ENGLISH FOR PRESENTATIONS

A. Choose the correct word or phrase to complete the sentences.

1. We'll **to start off / start off** by looking at some figures.
2. I **end /'ll** end my presentation this morning with a story.
3. I'll **be using /using** examples provided by our sales team.
4. I'd like us **to take / take** a break here for a cup of coffee.
5. Sales doubled during the summer **at / from** 1,000 to a total o 2,000.
6. This represents an increase **of / at** 13%.
7. Last year global sales fluctuated **to / around** the six million mark
8. Let's move **through / on / out** to the part everyone's interested in - the sales figures.
9. Could I ask you to divide **into / by / out of** two groups for this activity?.
10. In the final part of my presentation I'll focus **on / at / for** some possible solutions.

B. Put the introduction to a presentation in order.

1. _____ First of all, I'd like to introduce myself.
2. _____ Please feel free to ask questions at the end.
3. _____ And we'll finish up by looking at some slides.
4. _____ I'm going to talk to you today about the UK and
5. _____ We'll start off with some country comparisons.
6. _____ My name is Dan Mill and I work for NNQ Ltd.
7. _____ Then we'll move on to the state of the economy.
8. _____ Now, to begin, the UK market is very dynamic.

C. Complete the sentences with the words in the box.

regard concerns moreover apart according regarding

1. Most people find our website useful, _____ to the survey.
2. The new printer is very low maintenance, _____ from routine cleaning.
3. Let's look at promotion, something that _____ our Marketing Department.
4. This sales figure is, _____, a year-end record for us.
5. Now, _____ the first question, I'd like to say this.
6. And with _____ to the price rise, it is below the rate of inflation.

A. Rearrange the words to make sentences.

1. with / order? / your / an / Is / connection / in / question

2. of / care / need / the / We / to / situation / take.

3. addition / In / to / discounts. / further / we / that, / offer

4. highest. / offer / With / the / to / respect / we / bonuses,

5. with / Can / staff / these / shortages? / we / cope

D. Choose the correct answer to complete the sentences.

1. 250 is said ...

- a. two hundred fifteen. b. two hundred and fifty. c. two hundreds and fifty

2. Three million is written ...

- a. 300,000. b. 3,000,000,000. c. 3,000,000.

3. 42,000,000 is said ...

- a. forty-two million. b. forty-two millions. c. forty-two billion.

4. 64m² is said ...

- a. sixty-four square metres.
b. sixty-four squared metres.
c. sixty-four metre squares.

5. 2/3 is said ...

- a. two threes. b. two-third. c. two-thirds.

6. Two million, six hundred and forty-three thousand is written ...

- a. 26,043,000. b. 2,604,300 c. 2,643,000.

7. 5 3/4 is said ...

- a. five and three-fourths. b. five three-quarter. c. five and three-quarters.

A. Choose the correct word or phrase to complete the sentences.

1. **Whereas / Nevertheless / Despite** obesity is a problem in the developed world, many countries suffer malnutrition.
2. Denmark invests a lot in social housing. **Despite / Whereas / Consequently** they don't have a housing shortage.
3. Interest rates have gone up, and our debt repayments have risen **thus / as a result / nevertheless**.
4. Our advertising budget has been cut. **Nevertheless / Despite / While** we should carry on with the campaign.
5. I like this printer because it makes great copies. But, **although / despite / on the other hand**, it is very expensive.

A. Put the words in the correct column.

crash	nosedive	plummet	rise	recover	rocket
increase	drop	decrease	soar	plunge	climb

Go up

Go down

A. Choose the correct word to complete the sentences.

11. The number of visits to the website decreased this month **of / by** 43%.
12. Sales doubled during the summer **at / from** 1,000 to a total of 2,000.
13. This represents an increase **of / at** 13%.
14. Last year global sales fluctuated **to / around** the six million mark.
15. The new sales policy meant average commissions rose **by / with** 2.3%