**APÉNDICE B**

**ANÁLISIS ABC POR NUMERO DE PALLETS**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **GRUPO** | **DESCRIPCIÓN** | **PALLETS** | **KILOS** | **SUM PALLETS** | **SUM KILOS** | **% PALLET** | **% PALLET ACUMULADO** | **CATEGORÍA** |
| 50 | LECHE CONDENSADA 4800 | 338 | 200002 | 338 | 200002 | 7.32 | 7.32 | A |
| 50 | LECHE CONDENSADA 4500 | 274 | 178540 | 612 | 378541 | 5.93 | 13.26 | A |
| 50 | LECHE CONDENSADA 400 | 259 | 164258 | 871 | 542800 | 5.61 | 18.87 | A |
| 50 | LECHE CONDENSADA 100 | 228 | 82108 | 1099 | 624908 | 4.94 | 23.80 | A |
| 50 | LECHE CONDENSADA 300 | 153 | 80325 | 1252 | 705233 | 3.31 | 27.12 | B |
| 35 | BRIDGE TACO NARANJA | 132 | 62122 | 1384 | 767354 | 2.86 | 29.98 | B |
| 70 | BBB SURTIDO X 24 | 125 | 54188 | 1509 | 821542 | 2.71 | 32.68 | B |
| 70 | BBB ECO PLANET | 125 | 39615 | 1634 | 861157 | 2.71 | 35.39 | B |
| 70 | BBB SURTIDO X 12 | 117 | 78277 | 1751 | 939434 | 2.53 | 37.93 | B |
| 65 | VC EN AGUA TAMAÑO INSTITUCIONAL | 117 | 56097 | 1868 | 995531 | 2.53 | 40.46 | B |
| 70 | BBB SANDIA X 24 | 112 | 72507 | 1980 | 1068039 | 2.43 | 42.88 | B |
| 36 | ST LIGHT X 200 | 103 | 59946 | 2083 | 1127985 | 2.23 | 45.12 | B |
| 65 | VC EN AGUA PREPACK X 3 | 91 | 39211 | 2174 | 1167195 | 1.97 | 47.09 | B |
| 65 | VC EN ACEITE TAMAÑO FAMILIAR | 78 | 38534 | 2252 | 1205729 | 1.69 | 48.78 | B |
| 65 | VC EN ACEITE TAMAÑO INST. | 77 | 45131 | 2329 | 1250861 | 1.67 | 50.44 | C |
| 36 | ST X 1000 | 76 | 42283 | 2405 | 1293144 | 1.65 | 52.09 | C |
| 43 | NUCITA CALIENTE BANDEJA | 73 | 38325 | 2478 | 1331469 | 1.58 | 53.67 | C |
| 65 | VC EN AGUA | 67 | 20167 | 2545 | 1351636 | 1.45 | 55.12 | C |
| **GRUPO** | **DESCRIPCIÓN** | **PALLETS** | **KILOS** | **SUM PALLETS** | **SUM KILOS** | **% PALLET** | **% PALLET ACUMULADO** | **CATEGORÍA** |
| 44 | VC ETIQUETA DORADA PP X 2 | 64 | 28271 | 2609 | 1379907 | 1.39 | 56.51 | C |
| 83 | BRINKY TITOSAS | 63 | 26211 | 2672 | 1406118 | 1.36 | 57.87 | C |
| 70 | BBB MARACUYA | 60 | 37861 | 2732 | 1443979 | 1.30 | 59.17 | C |
| 43 | NUCITA CALIENTE DISPENSADOR | 58 | 29000 | 2790 | 1472979 | 1.26 | 60.43 | C |
| 83 | BRINKY DUO CHOCOLATE | 57 | 25013 | 2847 | 1497992 | 1.23 | 61.66 | C |
| 36 | MAYONESA X 380 | 53 | 35716 | 2900 | 1533707 | 1.15 | 62.81 | C |
| 83 | BRINKY VAINILLA | 53 | 27015 | 2953 | 1560722 | 1.15 | 63.96 | C |
| 70 | BBB FRESA X 24 | 51 | 33791 | 3004 | 1594513 | 1.10 | 65.06 | C |
| 83 | BRINKY CHOCOLATE | 51 | 23456 | 3055 | 1617969 | 1.10 | 66.17 | C |
| 36 | ST X 200 SIN TAPON | 48 | 25525 | 3103 | 1643493 | 1.04 | 67.21 | C |
| 83 | BRINKY FRESA | 47 | 17771 | 3150 | 1661265 | 1.02 | 68.23 | C |
| 36 | ST LIGHT X 400 | 46 | 26154 | 3196 | 1687418 | 1.00 | 69.22 | C |
| 35 | BRIDGE TACO CHOCOLATE | 46 | 22822 | 3242 | 1710240 | 1.00 | 70.22 | C |
| 44 | VC LOMITOS LIGHT PP X 3 | 46 | 19719 | 3288 | 1729959 | 1.00 | 71.22 | C |
| 38 | PIRULITO SURTIDO X 48 | 45 | 17472 | 3333 | 1747431 | 0.97 | 72.19 | C |
| 43 | MUU CREMA DE CHOCOLATE | 44 | 22000 | 3377 | 1769431 | 0.95 | 73.14 | C |
| 65 | VC EN AGUA TAMAÑO FAMILIAR | 44 | 13144 | 3421 | 1782575 | 0.95 | 74.10 | C |
| 20 | CAFÉ DESCAFEINADO X 170 | 41 | 18773 | 3462 | 1801348 | 0.89 | 74.98 | C |
| 20 | CAFÉ DESCAFEINADO  | 40 | 23832 | 3502 | 1825180 | 0.87 | 75.85 | D |
| 38 | PIRULITO YOGURT | 40 | 16590 | 3542 | 1841769 | 0.87 | 76.72 | D |
| **GRUPO** | **DESCRIPCIÓN** | **PALLETS** | **KILOS** | **SUM PALLETS** | **SUM KILOS** | **% PALLET** | **% PALLET ACUMULADO** | **CATEGORÍA** |
| 38 | PIRULITO SURTIDO X 48 | 40 | 16117 | 3582 | 1857886 | 0.87 | 77.58 | D |
| 39 | CRAKEÑAS CLUB IND | 39 | 25111 | 3621 | 1882997 | 0.84 | 78.43 | D |
| 43 | NUCITA TOY CALIENTE X 6 | 39 | 19449 | 3660 | 1902446 | 0.84 | 79.27 | D |
| 38 | PIRULITO FELINO | 36 | 19642 | 3696 | 1922087 | 0.78 | 80.05 | D |
| 38 | PIRULITO SURTIDO X 24 | 36 | 15490 | 3732 | 1937578 | 0.78 | 80.83 | D |
| 35 | BRIDGE TACO AREQUIPE | 35 | 17104 | 3767 | 1954681 | 0.76 | 81.59 | D |
| 70 | BBB FRESA X 12 | 33 | 31987 | 3800 | 1986669 | 0.71 | 82.30 | D |
| 43 | NUCITA TRISABOR PLEGA X 12 | 33 | 17325 | 3833 | 2003994 | 0.71 | 83.02 | D |
| 36 | ST X 600 CON TAPON | 32 | 16640 | 3865 | 2020634 | 0.69 | 83.71 | D |
| 43 | NUCITA ESPARCIBLE | 32 | 15195 | 3897 | 2035828 | 0.69 | 84.41 | D |
| 70 | BBB SANDIA X 12 | 27 | 16390 | 3924 | 2052219 | 0.58 | 84.99 | D |
| 20 | CAFÉ LIOFILIZADO X 170 | 27 | 9319 | 3951 | 2061538 | 0.58 | 85.58 | D |
| 20 | CAFÉ LIOFILIZADO X 85 | 26 | 16161 | 3977 | 2077698 | 0.56 | 86.14 | D |
| 36 | ST PET X 400 | 24 | 12193 | 4001 | 2089891 | 0.52 | 86.66 | D |
| 65 | VC EN AGUA PREPACK X 2 | 23 | 16507 | 4024 | 2106398 | 0.50 | 87.16 | D |
| 20 | CAFÉ LIOFILIZADO X 50 | 23 | 10726 | 4047 | 2117124 | 0.50 | 87.65 | D |
| 43 | NUCITA TOY CALIENTE X 12 | 22 | 11000 | 4069 | 2128124 | 0.48 | 88.13 | D |
| 39 | CRAKEÑAS SALTIN INTEGRAL IND | 22 | 10931 | 4091 | 2139055 | 0.48 | 88.61 | D |
| 38 | PIRULITO LECHE | 22 | 7428 | 4113 | 2146483 | 0.48 | 89.08 | D |
| 36 | ST X 400 CON TAPON | 21 | 12320 | 4134 | 2158802 | 0.45 | 89.54 | D |
| **GRUPO** | **DESCRIPCIÓN** | **PALLETS** | **KILOS** | **SUM PALLETS** | **SUM KILOS** | **% PALLET** | **% PALLET ACUMULADO** | **CATEGORÍA** |
| 44 | VC ETIQUETA DORADA | 21 | 10799 | 4155 | 2169602 | 0.45 | 89.99 | D |
| 43 | NUCITA CHOCOLISSIMA DISPENSADOR | 21 | 10710 | 4176 | 2180312 | 0.45 | 90.45 | D |
| 39 | CRAKEÑAS SALTIN IND  | 21 | 6825 | 4197 | 2187137 | 0.45 | 90.90 | D |
| 43 | NUCITA SYRUP BOTELLA | 20 | 10500 | 4217 | 2197637 | 0.43 | 91.34 | D |
| 39 | CRAKEÑAS DORADITAS IND | 17 | 7990 | 4234 | 2205627 | 0.37 | 91.70 | D |
| 38 | PIRULITO ZEBRA | 17 | 7062 | 4251 | 2212689 | 0.37 | 92.07 | D |
| 43 | NUCITA TRISABOR PLEGA X18 | 16 | 8400 | 4267 | 2221089 | 0.35 | 92.42 | D |
| 15 | PONKY CHOCO CARAMELO | 16 | 3662 | 4283 | 2224751 | 0.35 | 92.77 | D |
| 43 | NUCITA CHOCOLISSIMA MARBETE | 14 | 7350 | 4297 | 2232101 | 0.30 | 93.07 | D |
| 20 | CAFÉ ORGANICO | 14 | 6897 | 4311 | 2238998 | 0.30 | 93.37 | D |
| 20 | CAFÉ LIOFILIZADO X 340 | 13 | 6825 | 4324 | 2245823 | 0.28 | 93.65 | D |
| 36 | MAYONESA PET X 380 | 12 | 8305 | 4336 | 2254128 | 0.26 | 93.91 | D |
| 36 | MAYONESA LIMON X 200 | 12 | 7526 | 4348 | 2261654 | 0.26 | 94.17 | D |
| 65 | VC LOMITOS EN ACEITE | 12 | 7488 | 4360 | 2269142 | 0.26 | 94.43 | D |
| 44 | VC AGUA LIMON  | 12 | 6120 | 4372 | 2275262 | 0.26 | 94.69 | D |
| 15 | PONKY NUCITA | 11 | 8302 | 4383 | 2283564 | 0.24 | 94.93 | D |
| 43 | NUCITA CALIENTE PLEGADIZA | 11 | 5500 | 4394 | 2289064 | 0.24 | 95.17 | D |
| 36 | ST X 200 CON TAPON | 11 | 5079 | 4405 | 2294142 | 0.24 | 95.41 | D |
| 44 | VC AGUA LIMON PP X 3 | 11 | 5011 | 4416 | 2299153 | 0.24 | 95.65 | D |
| 36 | MAYONESA X 200 | 10 | 7039 | 4426 | 2306192 | 0.22 | 95.86 | D |
| **GRUPO** | **DESCRIPCIÓN** | **PALLETS** | **KILOS** | **SUM PALLETS** | **SUM KILOS** | **% PALLET** | **% PALLET ACUMULADO** | **CATEGORÍA** |
| 44 | VC LOMITOS LIGHT PP X 2 | 10 | 5902 | 4436 | 2312094 | 0.22 | 96.08 | D |
| 43 | NUCITA TRISABOR MARBETE X 6 | 10 | 5250 | 4446 | 2317344 | 0.22 | 96.30 | D |
| 44 | VC ACEITE OLIVA | 10 | 5032 | 4456 | 2322376 | 0.22 | 96.51 | D |
| 38 | PIRULITO NUCITA | 10 | 4466 | 4466 | 2326842 | 0.22 | 96.73 | D |
| 15 | PONKY PONKE | 10 | 4267 | 4476 | 2331108 | 0.22 | 96.95 | D |
| 44 | VC AGUA LIMON PP X 2 | 10 | 3100 | 4486 | 2334208 | 0.22 | 97.16 | D |
| 15 | PONKY BROWNIE BANDEJA | 9 | 4561 | 4495 | 2338769 | 0.19 | 97.36 | D |
| 35 | BRIDGE TACO FRESA | 9 | 4173 | 4504 | 2342942 | 0.19 | 97.55 | D |
| 15 | PONKY FRESAS CON CREMA BANDEJA | 8 | 2833 | 4512 | 2345775 | 0.17 | 97.73 | D |
| 36 | MAYONESA X 1000 | 7 | 4852 | 4519 | 2350627 | 0.15 | 97.88 | D |
| 5 | MANJAR 5000 | 7 | 3834 | 4526 | 2354461 | 0.15 | 98.03 | D |
| 70 | BBB PLANET | 6 | 3648 | 4532 | 2358109 | 0.13 | 98.16 | D |
| 70 | BBB UVA FRESA | 6 | 3065 | 4538 | 2361174 | 0.13 | 98.29 | D |
| 44 | VC ETIQUETA DORADA PP X 3 | 6 | 2653 | 4544 | 2363827 | 0.13 | 98.42 | D |
| 5 | MANJAR BOLSA 4500 | 6 | 1985 | 4550 | 2365812 | 0.13 | 98.55 | D |
| 5 | MANJAR BOLSA 250 | 5 | 2035 | 4555 | 2367847 | 0.11 | 98.66 | D |
| 5 | MANJAR 500 | 5 | 1251 | 4560 | 2369098 | 0.11 | 98.77 | D |
| 38 | PIRULITO CHOCOLATE | 5 | 1246 | 4565 | 2370344 | 0.11 | 98.87 | D |
| 36 | MAYOLIGHT X 380 | 4 | 1845 | 4569 | 2372189 | 0.09 | 98.96 | D |
| 38 | PIRULITO ZEBRA | 4 | 1684 | 4573 | 2373873 | 0.09 | 99.05 | D |
| **GRUPO** | **DESCRIPCIÓN** | **PALLETS** | **KILOS** | **SUM PALLETS** | **SUM KILOS** | **% PALLET** | **% PALLET ACUMULADO** | **CATEGORÍA** |
| 5 | MANJAR 250 | 4 | 1280 | 4577 | 2375153 | 0.09 | 99.13 | D |
| 44 | VC ACEITE OLIVA PP X 3 | 4 | 1055 | 4581 | 2376208 | 0.09 | 99.22 | D |
| 70 | BBB FRESA INTENSA | 3 | 1773 | 4584 | 2377981 | 0.06 | 99.29 | D |
| 44 | VA ACEITE OLIVA PP X 2 | 3 | 1250 | 4587 | 2379231 | 0.06 | 99.35 | D |
| 36 | ST X 200 | 3 | 1083 | 4590 | 2380314 | 0.06 | 99.42 | D |
| 44 | VC ACEITE GIRASOL PP X 3 | 3 | 998 | 4593 | 2381311 | 0.06 | 99.48 | D |
| 44 | VC ACEITE GIRASOL PP X 2 | 3 | 873 | 4596 | 2382184 | 0.06 | 99.55 | D |
| 38 | PIRULITO FIESTA | 3 | 803 | 4599 | 2382987 | 0.06 | 99.61 | D |
| 44 | VC ACEITE LIMON PP X 2 | 2 | 1364 | 4601 | 2384351 | 0.04 | 99.65 | D |
| 36 | MAYOLIGHT X 200 | 2 | 1180 | 4603 | 2385531 | 0.04 | 99.70 | D |
| 38 | PIRULITO ZEBRA | 2 | 912 | 4605 | 2386443 | 0.04 | 99.74 | D |
| 43 | NUCITA TOY CALIENTE X 2 | 2 | 486 | 4607 | 2386929 | 0.04 | 99.78 | D |
| 35 | BRIDGE TACO VAINILLA | 2 | 460 | 4609 | 2387389 | 0.04 | 99.83 | D |
| 38 | PIRULITO DALMATAS | 2 | 394 | 4611 | 2387783 | 0.04 | 99.87 | D |
| 44 | VC ACEITE LIMON | 2 | 240 | 4613 | 2388023 | 0.04 | 99.91 | D |
| 39 | CRAKEÑAS MULTICEREAL MIEL | 2 | 200 | 4615 | 2388223 | 0.04 | 99.96 | D |
| 38 | PIRULITO CHOCOLATE | 2 | 70 | 4617 | 2388293 | 0.04 | 100.00 | D |